

## Message Text

UNCLASSIFIED

PAGE 01 LUBUMB 00450 261937Z

44

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-11 DRC-01 RSC-01 /024 W

----- 094133

R 261830Z DEC 73

FM AMCONSUL LUBUMBASHI

TO SECSTATE WASHDC 1423

INFO AMEMBASSY KINSHASA

AMEMBASSY LUSAKA

AMCONSUL BUKAVU UNN

AMCONSUL KISANGANI UNN

UNCLAS LUBUMBASHI 450

E.O. 11652: N/A

TAGS: BEXP CG

SUBJECT: MINING EQUIPMENT TRADE MISSION

REF: A) STATE 242102

B) LUBUMBASHI A-47

C) LUBUMBASHI 290

D) LUBUMBASHI 345

E) LUBUMBASHI A-50

1. CONSULATE RECOMMENDS THAT LUBUMBASHI NOT BE INCLUDED IN MINING EQUIPMENT TRADE MISSION SCHEDULED FOR APRIL 1974. PURCHASING PLANS OF LARGEST POTENTIAL CUSTOMER, GECAMINES, NEARLY FINALIZED WITH TENDERS EXPECTED TO BE ISSUED IN JANUARY-FEBRUARY 1974 (REF B). POST HAS ENCOURAGED VISITS BY REPRESENTATIVES OF AMERICAN MINING EQUIPMENT MANUFACTURERS DURING PAST FOUR MONTHS WHEN THEY MIGHT HAVE HAD MOST INFLUENCE ON PURCHASING DECISIONS BUT BELIEVES THAT APRIL 1974 TRADE MISSION WOULD BE TOO LATE TO BENEFIT SIGNIFICANTLY THROUGH IMMEDIATE SALES FROM GECAMINES EXPANSION. CONVERSELY, MINING TRADE MISSION LESS THAN YEAR AFTER SUCCESSFUL SIMILAR MISSION WOULD BE TOO EARLY TO INDUCE MUCH ADDITIONAL ENTHUSIASM FOR US MINING PRODUCTS OVER LONGER TERM.

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PAGE 02 LUBUMB 00450 261937Z

2. FURTHERMORE, ALTHOUGH MINING SECTOR NOT BELIEVED

DRASTICALLY AFFECTED BY RECENT GOZ ECONOMIC MEASURES, MORALE AND CONFIDENCE OF ALL OTHER FOREIGN BUSINESSMEN, WHO DOMINATE SHABA'S COMMERCE AND INDUSTRY, HAS TAKEN NOSEDIVE (REF D). SALES BY SOME INDUSTRIES HAVE FALLEN 75 PERCENT OR MORE BELOW NOVEMBER LEVELS. MOST FOREIGN BUSINESSMEN FORESEE AT BEST MONTHS OF ECONOMIC UNCERTAINTY. WIDESPREAD PESSIMISM AND UNCERTAINTY UNLIKELY TO ENHANCE ATMOSPHERE OF SALES EFFORT.

3. POST SUGGESTS THAT TRADE MISSION WITH VEST POCKET SEMINAR BE POSTPONED UNTIL THIRD OR FOURTH QUARTER FY 75.  
JUNIOR

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 DEC 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition History:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Subject:** MINING EQUIPMENT TRADE MISSION  
**TAGS:** BEXP, CG  
**To:** STATE  
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